

CONSULTANT PROFILE - JOHN BOISVERT**EXPERIENCE AND PROFESSIONAL EXPERTISE**

John Boisvert is Founder and President of Greenwood Consulting. John Boisvert's hands-on experience provides his clients with a valuable balance of insight and understanding to go along with practical, direct application to their issues and opportunities. Throughout his 28-plus year career, he has developed a coaching approach that includes a combination of structure, flexibility, inspiration and power.

As a coach, John works with clients on a wide range of issues critical to executive effectiveness. These range from improving their executive presence, to increasing their ability to communicate effectively, to expanding their capacity for thinking and planning strategically, to maximizing their personal and organizational performance and contributions.

He serves on public and private sector Boards. Personally, he is a long time mentor and practitioner of public speaking and martial arts. He is also committed to the health and well being of himself, his family and his clients. And he works to support adults and children in the prevention of child abuse.

John has supported corporate, non-profit, and public sector leaders with:

- **Initiation Assessment:** Clarify background, purpose, expectations, and commitment. Interviewing and assessment including strengths and growth opportunities.
- **Analysis/ Goal Setting:** Consolidate, review, analyze data, and agree on coaching focus. Formalize the plan, activities and methods.
- **Client Learning and Practices:** Learning new skills and competencies while refining others. Leveraging current real-time challenges and opportunities to put learning into action.
- **Results and Evaluation:** Evaluation of coaching effectiveness, process, and results. Assess progress. Bottom line metrics will be sought wherever possible.

TRAINING AND EDUCATIONAL BACKGROUND

- 28-plus years of business experience in a cross section of industries and sectors.
- Provided coaching and facilitated workshops to senior executives and their teams in defense, pharmaceutical engineering, manufacturing, government, distribution, telecommunications, technology, e-commerce, insurance, consulting, law, health care, and other private organizations.
- Coaching certification through the Executive Coaching Institute and currently mentors executive coaching students through this program.
- John holds degrees in economics and mathematics from Boston College.
- Certified Executive Coach with certifications and training in various assessment instruments and public speaking.

Clients

Raytheon, Fidelity Investments, LoJack, AGFA Monotype, Verizon, Celestica, Bristol Myers Squibb, Thomson Financial, State Street Corporation, Alstom Power, Broadbase Software, EDS, Bingham McCutchen, Rackemann Law, Mars Electronics, Hanover Insurance.