

**CONSULTANT PROFILE - DAVID C. UTTS****EXPERIENCE AND PROFESSIONAL EXPERTISE**

David Utts is the CEO and Founder of Executive Skill Works (ESW) – a twelve-year-old firm that provides complete and proven systems for maximizing the success of executive leaders and their teams ([www.executiveskillworks.com](http://www.executiveskillworks.com)). As an innovator in developing strategically focused executive and team development programs,

**David has personally helped top corporate and nonprofit leaders as well as their teams to:**

- **Create innovative strategies that enhance organizational growth and profitability.**
- **Fortify alignment with others** by strengthening both personal influence skills and team connectivity.
- **Motivate direct reports and fellow team members** to fully maximize their performance.
- **Live a more integrated and balanced life.**

**TRAINING AND EDUCATIONAL BACKGROUND**

- 24 years of business experience in a cross section of industries and sectors.
- Over 12 Years of experience as a consultant and executive coach to senior leadership and their teams.
- Masters in Science in Organizational Development, American University/NTL.
- Master Certified Coach (MCC) through the International Coach Federation (ICF) since 1999.
- Graduate of three post-graduate programs focusing on groundbreaking theory and practices in leadership and coaching (Newfield Networks, New Ventures West, The Leadership Circle).
- Co-founder of The Executive Coaching Institute, whose focus is helping highly experienced management consultants develop as executive coaches and integrate executive coaching into their practice offerings.
- Member of the Executive Coaching Summit, an elite worldwide network of senior executive development experts researching and integrating best practices in the field.
- Published author on leadership, executive coaching and building successful executive coaching programs in organizations.

**CLIENTS**

AT&T, American Management Systems (AMS), Arthur Andersen, Booz Allen Hamilton, CapitalOne, Calvert Investments, Discovery Channel, DCT Industrial Trust Inc, Duke Corporate Education, Ernst & Young, Federal Realty Investment Trust, Freddie Mac, Grant Thornton, KPMG, PricewaterhouseCoopers, Sallie Mae, Software AG, Triarc Restaurant Group, Watson Wyatt Worldwide, The World Bank Group, University of Notre Dame Integral Executive Program.